



## PRESS RELEASE

### **Epic-Premier Insurance Solutions – Adds Integrated Spreadsheet Rating as component to ConceptOne™ Rating Options**

Allowing even more choice and flexibility for clients.

**Lakeland, FL – February 25, 2014.** Epic-Premier, a leading technology and consulting solution provider to the insurance marketplace announces the addition of Integrated Spreadsheet Rating to the suite of ConceptOne™ products and services.

Integrated Spreadsheet Rating is the latest component in the continuing evolution of the ConceptOne product suite. The integrated rating supports complex workbooks with multiple worksheets and allows complete two way data exchange. An organization has full control and the capability to add, change, map and store multiple spreadsheets as rate sets by carrier, effective dates and more. In addition, the rated spreadsheet can be filed along with the quote sheet in ConceptOne's document management module for ease of retrieval. Further, the spreadsheet rating integration can be consumed as a web service to provide online web portal quoting. Kevin Grimes, President of Epic-Premier, stated, "Many of our new and existing clients are taking advantage of the Integrated Spreadsheet Rating, in some cases, combining it with our other rating methods to handle their unique program requirements. Based on the current market trends, the decision to add Integrated Spreadsheet Rating was clear and fits well with our objective of providing dynamic, flexible and comprehensive insurance functionality and tools to our clients." ConceptOne offers built-in slot rating, custom rating, proven integration to third party ISO®-based rating solutions, and now Integrated Spreadsheet Rating.

ConceptOne provides a single-entry, fully integrated Policy, Accounting, Claims, and Document management solution specially designed for the MGA/MGU, Program Administrator, Wholesale Broker, and Specialty Carrier marketplace. ConceptOne is flexible enough to manage both up and down stream insurance business in the admitted and non-admitted E&S markets.

#### **ABOUT EPIC-PREMIER**

Since 1996, Epic-Premier has delivered Intelligent Automation Products and Services to the insurance marketplace. We believe software is only part of the equation to implementing a successful insurance automation strategy. Our approach combines software, professional services, insurance industry knowledge, and proven project methodology. We enable our clients to work more efficiently, produce a higher return on investment, and provide better customer service.

*More than software. Solutions.*